

Bernardo Faigenblat

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PROFILE

People-focused leader with a strong background in programming, team management, and creating impactful group experiences. From camps to community events, I've led with energy, empathy, and clear communication. While my time in tech sales sharpened my communication, organization, and problem-solving skills, I'm now exploring roles that better reflect my strengths and values—fostering personal growth, building community, and creating meaningful experiences.

EXPERIENCE

CHECK POINT SOFTWARE TECHNOLOGIES **Tel Aviv, IL**
Inside Sales Representative 2024- 2025

EASYWAY TECHNOLOGIES **Tel Aviv, IL**
Sales Development Representative 2023 - 2024

HYATT REGENCY MIAMI **Miami, FL**
Assistant Operations Manager 2022
Front Desk Agent Concierge 2021

SNACK SHACK GROUP **Fort Lauderdale, FL**
Team Member 2020 – 2021

- Designed organic social media strategy that resulted in over 1,000 Instagram followers in less than two weeks
- Implemented POS software to increase efficiencies across inventory management and process over \$50,000 in sales
- Developed training program for 5 new client facing employees to increase lifetime value of customers

CAMP JUDAEA **Hendersonville, NC**
Unit Head 2019 – 2022

- Managed a group of 35 counselors and a group of 90 8-10-year-old campers over a 3-month period for 24 hours a day
- Assisted counselors in maintaining clear communication in order to solve problems with their campers and co-workers
- Monitored 35 staff members through pre-summer evaluations, mid-summer evaluations, and final-summer evaluations

Camp Counselor Fellow 2016 – 2018

- Chosen as a staff member to be the right hand of the Unit Head due to being an exceptional staff member summer prior
- Received a perfect evaluation by unit head for both sessions in camp by meeting and surpassing supervisors' expectations
- Assembled 10 educational programs weekly and running them for 400 people including age ranges from 7-21 year old

MACCABI TZAIR **Miami, FL**
Head Counselor 2016 – 2017

- Coordinated a group of 40 counselors and 350 attendees aged 7–14 for twice-weekly educational and social programming
- Organized a two-week leadership trip to Costa Rica for 70 teens, overseeing logistics, safety, and program flow
- Curated informal Jewish educational experiences and community-building trips that fostered identity and connection

EDUCATION

FLORIDA INTERNATIONAL UNIVERSITY **Miami, FL**
Bachelor of Science in Hospitality and Tourism Management Cum Laude

LEADERSHIP

FAIGENBLAT EVENTS **Miami, FL**
Founder September 2016- May 2022

- Converted planned activities into executed activities for different groups ages between 8-12 on a twice a month basis
- Recruited entertainers for private events and hired different event attractions given a \$500 budget per event
- Directed and trained 3 entertainers per event to complete tasks by meeting expectations of assisting during activities

SKILLS & INTERESTS

Computer: Microsoft Office, Excel, POS systems **Interests:** Biking, Backgammon, Tennis
Languages: English (native), Spanish (native), Hebrew (fluent) Spikeball, Reading